

CHINA COLLABORATIVE GROUP (CCG)
Winning Ways for Investment
Presented by HORIZONS CHINA



Shanghai | 4 December
Shenzhen | 5 December
Chengdu | 6 December
Beijing | 8 December

A seminar introduction to corporate advisory solutions
designed for Belt and Road Initiative cross-border transactions,
overseas cooperation and business excellence.



horizons

Horizons Corporate Advisory invites you to attend a seminar introducing a ground-breaking new advisory services platform. The platform is designed to successfully serve Chinese business executives in their understanding of domestic and overseas policies and systems related to **inbound** and **outbound** cross border investment.

China Collaborative Group

Horizons Corporate Advisory introduces the China Collaborative Group (CCG), a professional services advisory made up of business and legal experts from China and abroad. CCG's mission is to assist Chinese business executives in achieving market advancement under the Belt and Road Initiative and other global economic trade platforms.

As a multidisciplinary collective, CCG represents a 'superteam' of advisors who together provide Chinese clients with cohesive strategic solutions that facilitate global business. In its undertakings, the group emphasises cross-cultural understanding and multilateral knowledge transfer between complementary cross-border parties to create maximum value for businesses.

How CCG works

Horizons' formation of CCG is progressive outgrowth of China's continued expansion in the global market. The group is a modern tool for serving companies, their shareholders, stakeholders and the communities they operate in.

The CCG service platform is built around a three-step process.



The **CCG** service platform offers numerous advantages for Chinese enterprises and entrepreneurs. Its foundation is based on **4 key strengths**.

1

CCG represents a diverse gathering of advisory professionals from numerous countries and regions, including Australia, Austria, Costa Rica, Cyprus, France, Italy, Mexico, Nigeria, Portugal, Spain, Switzerland, Turkey and USA, as well as Horizons Corporate Advisory's full network of global offices and desks (see back cover).

2

CCG provides specialised expertise in a wide range of practices, including mergers & acquisitions, securities & capital markets, banking & financing, commercial compliance, legal & tax advisement, dispute resolution and intellectual property, among others.



3

CCG is committed to serving through a multi-country, multicultural, multilateral approach whose gateway is represented by a single focal point to assure cohesive cross-border solutions.

4

CCG is a global-minded business group whose strength is having an eye toward a future that includes China as a vibrant global partner for business excellence and winning ways along The Silk Road Economic Belt and the 21st-century Maritime Silk Road, also known as Belt and Road.

Horizons Corporate Advisory's (赫力晟企业咨询) presence in China

Horizons is a Shanghai-based corporate advisory with 30-plus years of invaluable expertise in China legal and business practices. The firm serves cross-border corporate transactions and their related aspects, providing clients with comprehensive legal, tax and governance solutions. We do so with a strong sense of responsibility and a commitment to excellence that has allowed business to thrive both domestically and globally.

With our *one team, one focal point, one purpose* approach, Horizons safeguards client investments while watching them grow and add value.

CCG's service mandate

As a unified group of overseas legal advisory firms and tax advisory from several countries and regions, the CCG 'superteam' employs a multilateral approach to successfully facilitate China inbound and outbound investment. Operating under the supervision and coordination of Horizons, the group has the proper tools to understand the rules and regulation that govern the PRC; it has the ability discuss and analyse the needs of the Chinese investor—in *your language* and with an understanding of *your culture in your own place* — and then convey those needs to the requisite CCG advisories, law firms and tax firms abroad where the client investment is located.

This is CCG's path of success, begun with one focal point and leveraging a multitude of cross-cultural corporate law expertise; serving locally to achieve global results.

Business excellence for the Belt and Road Initiative and beyond

CCG endeavours to work with Chinese entities to overcome the longstanding challenges inherent in cross-border business activities, allowing you to achieve business excellence. What bonds the group closely together is a common dedication to bridging business interests between China and the world in support of the Belt and Road Initiative and beyond.

President Xi Jinping has called Belt and Road "*a project of the century*." His vision for an expansion in global trade and increased economic growth is destined to create an expansion in global trade and increased economic growth that will someday make Eurasia an economic and trading area that rivals the transatlantic one.

As part of deploying the CCG business model, Horizons endeavours to act as a strong leader in fostering an in-depth understanding of the Belt and Road policy. We intend to do so by extending knowledge and insights related to best practices in business leadership and excellence as it serves cross-border cooperation. Our first activity in this effort is a knowledge seminar conveying winning ways for investment. The seminar is titled: *Winning Ways for Investment* (see page 5 to RSVP).

Winning Ways for Investment seminar

Horizons will host a multi-city roadshow seminar programme in **Shanghai (4 December)**, **Shenzhen (5 December)**, **Chengdu (6 December)** and **Beijing (8 December)** to introduce the China Collaborative Group to prospective enterprises and entrepreneurs from around the country. Among the invitation-only attendees will be CEOs, CFOs, COOs and other management level persons; Boards of Directors; and reputable high net worth individuals.

The *Winning Ways for Investment* seminar promises to be highly enlightening event for those who seeks to gain an informed knowledge and a solution-driven understanding of cross-border investment and insights for global success.

The seminar presentation group includes CCG advisors from Austria, Costa Rica, Cyprus, France, Italy, Mexico, Nigeria, Portugal, Spain, Switzerland, Turkey and USA, as Horizons own cross-border business experts. The event will be comprised of an introduction to CCG, panel discussions with CCG advisors, Q&A sessions with attendees and other related activities.

Some of the topics covered during the 4-hour seminar will include:

Legal, cultural, and foreign social issues in investment

How to merge differing cultures

Solving issues with work unions

Managing Boards of Directors

Getting the most out of purchased technology

...and more

Achieve business excellence and enjoy winning ways with CCG

Under the direction of Horizons, CCG is designed to be a synergy of law and business whose practise is to apply the law using a business foundation for the creation of winning partnerships. The group's intensive, transnational service approach is designed to foster business excellence throughout the whole of the cross-border business partnership, and bring a 'winning ways' advantage to all shareholders and stakeholders.

CCG will follow your company's projects from the initial phase to launch and start-up and through its entire corporate lifecycle providing professional added-value services.

As a global-minded corporate advisory with more than 30 years' experience, Horizons has helped clients effectively address the multilevel complexities at play in cross-border transactions. This includes providing them with a firm basis for the cross-cultural insight and understanding that drives global cooperation success stories.

Horizons, as a firm with a genuinely global reach, is vested in all aspects of winning cross-border partnerships. And CCG is the tool for achieving both 'winning ways' and business excellence.

Winning Ways for Investment

A Horizons Corporate Advisory seminar

RSVP NOW!

Horizons Corporate Advisory presents you with a unique opportunity to gain global business and investment insights, and take the first step in positioning yourself to achieve **business excellence** and enjoy **winning ways** through the services of the **China Collaborative Group (CCG)**.

Here, you will find the people with the know-how and tools to realize your investment, at zero risk, in the global community that the Belt and Road Initiative is targeted at. Spend a half-day with us to gain comprehensive cross-border investment knowledge from 17 qualified lawyers representing more than 15 countries. This transnational team of professional advisors will position you to win both as a Chinese investor and a powerful player in business globalisation.

DATES & VENUES

4 December | Shanghai | Four Seasons Hotel
5 December | Shenzhen | Four Seasons Hotel
6 December | Chengdu | The Ritz-Carlton Hotel
8 December | Beijing | The Ritz-Carlton Hotel

SEMINAR AGENDA

Shanghai, Shenzhen, Chengdu

08:30-09:00
Registration

09:00-9:10
Welcome

09:10-10:30
Keynote 1 Featuring 8 Speakers

10:30-10:55
Break

10:55-12:25
Keynote 2 Featuring 9 Speakers

12:25-13:30
Lunch

13:30-15:00
1-to-1 Discussion & Break

Beijing

12:30-12:58
Registration

12:58-13:08
Welcome

13:08-14:28
Keynote 1 Featuring 8 Speakers

14:28-14:58
Break

14:58-17:28
Keynote 2 Featuring 9 Speakers

17:28-19:08
Cocktail Networking

RSVP

Please contact one of our event representatives to reserve your place.

Clare@4inGroup.com M: 13816467171

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This is an exclusive **Horizons Corporate Advisory** event.



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Meet the **China Collaborative Group** team of advisors.



Greater China



DANNY LUK
Horizons Hong Kong

Danny Luk is the senior equity partner at Horizons Group.

Horizons endeavours to serve its clients with a one team, one focal point, one purpose approach whose strength lies in the sensitivity it brings in creating solutions that serve multiple, cross-border stakeholders.

Mr. Luk oversees the advisory's activities in Hong Kong, Macau and APAC region. He has more than 25 years' experience in the public accounting industry in both Hong Kong and Mainland China. Mr. Luk expertly serves numerous clients employing an ethically sound and transparent approach towards business that provides complete clarity for every transaction.

Among his professional associations, Mr. Luk is a Practising Member of The Hong Kong Institute of Certified Public Accountants and a Fellow Member of the Association of Chartered Certified Accountants.

China



ROBERTO GILARDINO
Horizons Corporate Advisory
(also serving North Asia & Additional Countries)

Roberto Gilardino is regional partner at Horizons China. Horizons endeavours to serve its clients with a one team, one focal point, one purpose approach whose strength lies in the sensitivity it brings in creating solutions that serve multiple, cross-border stakeholders.

Mr. Gilardino supervises the advisory's activities in Northeast Asia and oversees the advisory's transnational operations. His area of expertise is in mergers and acquisitions, reorganization, compliance and shareholder rights, relations and dispute resolution with a special attention on dual-use technologies and negotiations.

Mr. Gilardino has studied law at China University of Political Science and Law with postdoctoral masters from both Harvard and BPP Law School and speaks fluently Italian, English, Chinese and Japanese Language, of which he studied at Università degli Studi di Torino.

Europe/Union State



LUCIA MYRIAM NETTI
Horizons Corporate Advisory
(also serving Russia and Belarus)

Lucia Myriam Netti is regional partner at Horizons Corporate Advisory, Horizons Italy in Torino, Italy. The firm endeavours to serve its clients with a one team, one focal point, one purpose approach whose strength lies in the sensitivity it brings in creating solutions that serve multiple, cross-border stakeholders.

Ms. Netti oversees the advisory's activities in Europe, Russia and Belarus. Her expertise includes international, corporate and industrial law, as well as transnational business negotiation and related problem-solving strategies.

Ms. Netti holds a law degree from the University of Law of Turin (Italy), a postgraduate degree from the School of the Legal Careers for Judges and Lawyers (Turin, Italy), and a Master in International Contracts in Milan (Italy).

China



MAGGIE YU (YILU)
Horizons Corporate Advisory

Maggie Yu is a senior legal consultant at Horizons Corporate Advisory, Horizons China in Shanghai. The firm endeavours to serve its clients with a one team, one focal point, one purpose approach whose strength lies in the sensitivity it brings in creating solutions that serve multiple, cross-border stakeholders.

Maggie Yu specializes in litigation and non-litigation legal service in the field of civil law and company law. She has advised clients in corporate governance, labour law and corporate life-cycle within the China, as well as experienced in intellectual property law, labour disputes litigation, in and outbound commercial transactions.

Maggie Yu holds a law degree in Civil and Commercial from East China University of Political Science and Law. In 2014, she qualified as a litigation lawyer and represented clients in civil and commercial disputes.

Australia



VINCENT TANG
Rotstein Commercial Lawyers

Vincent Tang is a lawyer at Rotstein Commercial Lawyers, a dynamic commercial law firm based in Melbourne, Australia. Rotstein boasts a team of legal professionals who are empathetic and focused on value-creation for the client. The firm serves to not only to achieve outstanding outcomes for its clients, but to maintain deep and sustained relationships with them.

Mr. Tang has advised clients in acquisitions of residential, commercial and agricultural properties, tax planning and business restructuring, international supply and distribution agreements, foreign entities in sub-contracting arrangements, corporate governance, labour law and cross-border commercial transactions.

Mr. Tang holds a Masters of Law from the University of Queensland, a Juris Doctor of Law from Bond University and a Bachelor of Law from Shanghai University of International Business and Economics.

Costa Rica



MARIANELLA MORA
MB Abogados

Marianella Mora is a partner of the firm MB Abogados in San Jose, Costa Rica. The firm provides incorporation of national corporations and local branches of foreign corporations, among other law-related services.

Ms. Mora offers comprehensive advice on corporate issues, taxes, labour relations, relocation of foreign workers, suppliers agreements and taking part in the development of real estate projects with foreign and national investors. Her additional areas of focus include environmental law, foreign direct investment, project finance, corporate and finance law, tax law, civil and commercial law, mergers and acquisitions (M&A), European business law, commercial litigation, arbitration and conciliation.

Ms. Mora holds a law degree from Universidad de Costa Rica, an LLM from Utrecht University and a Master in Business Law from Universidad para la Cooperación Internacional.

Cyprus



GEORGIOS K. GEORGIU
Georgios K Georgiou LLC

Georgios K. Georgiou is the founding partner at GEORGIOS K. GEORGIU LLC in Larnaca, Cyprus. The firm's specialised team offers legal services and assists clients in their cross-border transactions and complex litigation cases.

Mr. Georgiou's primary area of practice includes immigration law, litigation and arbitration, corporate and commercial law, banking and financing, real estate construction, intellectual property and energy.

Mr. Georgiou is a member of the Famagusta Bar Association Committee. He additionally is a member of Cyprus Parliament of Famagusta constituency since 2001. He is additionally chairman of the House Standing Committee on Development Plans and Public Expenditure Control and a member of the House Standing Committee on Legal Affairs.

Mr. Georgiou holds a law degree from Democritus University of Thrace, Greece and degree in public administration and political science from the Panteion University of Social and Political Sciences, Athens, Greece.

France



JULIAN COCKAIN-BARÈRE
Morvilliers Sentenac Avocats

Julian Cockain-Barère is a partner at Morvilliers Sentenac Avocats in Toulouse, France. The firm foundation lies in its identity and expertise on related to dual judicial and legal culture.

Mr. Cockain-Barère's key area of focus is in domestic and international corporate law issues. Among his key areas of practice include banking insurance, commercial, taxation, intellectual property, economic regulations, labour, M&A, technologies and corporate strategy.

Mr. Cockain-Barère joined the Bar of England and Wales in 1989 and became a Member of the Toulouse Bar in 2002. He is a member of the Board of Directors of the British International Business Network Toulouse and a Member of the Franco-British Chamber of Commerce & Industry - Paris.

Indonesia



MEGGY PARENGKUAN
Moores Rowland Indonesia

Mabel M. Parengkuan joined Moores Rowland in year 2001 as Partner of the Legal Department. She subsequently established the law firm Mabel and Associates, successfully leading it to become recognized as one of the reputable law firms in Indonesia. Now associated with Marccus Partners under Moores Rowland Indonesia

Ms. Parengkuan and her team assist foreign investors in establishing legal entities, forming joint ventures with local companies, restructuring and merging with local companies, as other legal transactions covering the full scope of foreign investment. She is additionally well-versed in property and labour laws, as well as finance and banking issues. Early in her career, Ms. Parengkuan was involved in revising the system for Indonesian land and building tax as a member of the team which led to the implementation of the new system in 1990.

Ms. Parengkuan is a Master of Law graduate from the University of Indonesia.

Italy



GAD MATALON
Lawalty Avvocati Associati

Gad Matalon is a founding partner a Lawalty in Milano, Italy. The firm unites the concept of law with its method of thinking to provide solutions and create synergy with its clients in their business dealing.

Mr. Matalon's key areas of practice include International contracts, ordinary and extraordinary corporate transactions (M&A), both extra judicially and judicially, including arbitration. He also has done extensive work in assisting acquisitions, mergers (including cross border), transfer and lease of business or business units, company or branch wind up, company formation, joint venture and network contracts. He regularly works with companies and foreign multinational groups with interests in Italy or with Italian groups with interests outside Italy in various sectors.

Mr. Matalon holds a Degree in Law from "Università Statale di Milano" and has studied trade law, employment and company law at City of London Polytechnic.

Mexico



FERNANDO HERNÁNDEZ GÓMEZ
Vázquez Aldana Hernández
Gómez & Asociados

Fernando Hernández Gómez is a partner at Vázquez Aldana, Hernández Gómez & Asociados in Guadalajara, Mexico. The firm serves its clients by advising them professionally during their decision-making processes and remains committed to providing legal and strategic counsel of the highest quality standards.

Mr. Hernández's speciality areas of practice include corporate law, mergers and acquisitions (M&A), joint ventures, corporate reorganisations, work-out/recovery and financial, banking and finance law, stock and securities exchange, project finance, real estate and estate planning.

Mr. Hernández holds degrees in Economic and Corporate, Contract Law and Tax Law from Universidad Panamericana, as well as Masters in Business Administration (MEDEX, Instituto Panamericano de Alta Dirección de Empresas) and Education degree from Universidad Panamericana Campus Guadalajara.

Netherlands



MICHIEL APPELHOF
Marxman Advocaten

Michiel Appelhof is a lawyer at Marxman Advocaten in Amersfoort, Netherlands. The firm's clients include businesses, public authorities, semi-governmental organisations and not-for-profit organisations.

Mr. Appelhof joined Marxman Advocaten in 2013. He specialises in transactions, corporate restructuring

& recovery and restarting companies after bankruptcy. In transactions, Michiel is responsible for coordination of the entire process, including strategy definition, selecting acquisition candidates, conducting negotiations, drafting agreements and monitoring acquisition processes.

Michiel is a graduate of Radboud University Nijmegen where he earned a Master of Laws (LLM) degree with a specialisation in Business Law and Civil Law. He is a member of various association networks and teaches corporate and insolvency law to entrepreneurs, in-house lawyers and accountants.

Nigeria



OLUFEMI 'FEMI' SUNMONU
Aliant Qais® Conrad Laureate

Olufemi 'Femi' Sunmonu is Senior Partner at the Nigerian law firm Aliant® Qais Conrad Laureate – one of Nigeria's foremost full spectrum business law firms and concurrently Chair of AliantLaw's Africa Practice.

Mr. Sunmonu's areas of practice include foreign investments & joint ventures, international trade law, company & commercial law, telecommunications & utilities law, private equity funds, construction & real estate law, public procurement law.

In addition to leadership of his legal Practice, Mr. Sunmonu is respected by peers for superior skills in commercial ventures modelling, advising on and drafting an assortment of legal instruments and his commendable abilities at cross-border/cultural transacting.

Mr Sunmonu's work has received several citations in *Legal500* and *Whoswholegal.com* as "the Counsel to go-to for contract advice".

Mr. Sunmonu holds certificates from University of Ife, Nigeria (LLB Hons.), Nigerian Law School Lagos (BL) & Bucerius Law School, Germany (Dip. in International Business Law).

Portugal



FERNANDO VEIGA GOMES
Abreu Advogados

Fernando Veiga Gomes is a partner with Abreu Advogados in Lisbon, Portugal. The firm was founded in 1993, and is one of the most dynamic and recognised Law Firms in Portugal, and is committed to developing institutional relationships with several legal Associations and international Law Firms around the world.

In his practice, Mr. Veiga Gomes is focussed on corporate and commercial law (corporate, mergers & acquisitions), sports law, intellectual property and IT law. He is president of the Sports Law Commission of the Union Internationale des Avocats (UIA).

Mr. Veiga Gomes holds a law degree from University of Lisbon Law School.

Spain



ASTRID DORFMEISTER
Dorfmeister & Partners

Dr. Astrid Dorfmeister is a managing partner at Dorfmeister & Partners with offices in Madrid, Barcelona and Alicante, Spain. The firm has rich experience in legal, tax and commercial consultancy to investors with interest in Spain or Spanish companies with interest abroad.

Ms. Dorfmeister's international expertise and entrepreneurial vision and fluency in different languages (German, English, Spanish and French) permit her to advise in company formation, cross border transaction (M&A) and joint venture in Spain as well as Latin America in cooperation with local advisors.

Her key areas of practice include commercial and tax law, corporate transaction (M&A), international contracts, and real estate law.

Ms. Dorfmeister holds a Doctor of Law degree and a Master of Laws Europae (MLE) from University of Hannover, Germany and a Study of Law degree from Complutense University of Madrid. She also holds a Foreign Trade Business Administration certificate from the Chamber of Commerce of Madrid, Spain.

Spain



JOSEP Mª SOLSONA SANCHE
BAa Advocats Associats

Josep Mª Solsona is the current managing partner of BAa Advocats law firm, which has offices in Barcelona and Madrid. He has been involved in the advisory of international acquisition and merger operations for more than 30 years.

Mr. Solsona has a concentrated focus in the area of 'the city', intervening in the advisement for the creation of public and private consortiums in matters related to cities, communication and technology areas. He is a founding member and Secretary of 'Smarts Cities Law Firms' Association.

Mr. Solsona is a member of the Barcelona Bar Association, Consulegis International Law Firms Network, EuroCollectnet, American Lawyers Quarterly (USA) and the Commercial Bar Association (USA).

He holds a law degree from the University of Barcelona, a Master of European Law from Barcelona's Chamber of Commerce, a diploma in comparative legal studies from the International University of Strasbourg (France) and in European studies from the University of Urbino in Italy.

Switzerland



MARTIN HÜTTE
Hütte LAW AG

Martin Hütte is the founder and a senior partner of HütteLAW Ltd. in Cham, Switzerland. HütteLAW is a midsize firm in central focussed on company law, contract law, relocation, M&A transactions and all related topics.

Mr. Hütte's has extensive expertise in matters of corporate law, corporate and project financing, corporate and M&A transactions, banking and financial market law, restructuring and reorganization, sports law, management and administration of service, trade and production companies.

Mr. Hütte has master degree in Swiss and European law. He is an attorney at law admitted to all courts in Switzerland and serves as a trained specialist for companies and trade law in Germany.

Turkey



CENGİZ SÖYLEMEZOĞLU
United KS Law Firm

Cengiz Söylemezoğlu is the founding and senior managing partner at United KS Law Firm in Istanbul, Turkey. The prestigious firm delivers up-to-date legal services to meet domestic and international clients' needs in a world of globalization.

Mr. Söylemezoğlu's practice is focused in the areas of company contractual & commercial law, company & corporate law (incl. M&A), intellectual property law, international law & trade, product liability, labour & employment law, construction law (incl. energy law), capital markets & stock exchange and dispute resolution & litigation (arbitration).

Mr. Söylemezoğlu holds a law degree from Marmara University School of Law, Istanbul. Additionally, he has an MBA degree in Accounting and Finance, a Master's Degree from Marmara University School of Business, Istanbul; a Diploma in European Community Law from University of Wolverhampton, Holborn College, London; a degree in Marketing, Public Relations, Advertising and Sales and Sales Management from London University, School of Business; and a Computer Science degree from Lewisham College, London.

USA



JEFFERY DAAR
Daar & Newman

Jeffery Daar is a principal of the law firm Daar & Newman in Los Angeles, USA. The firm is a long established general practice law firm dedicated to providing the highest quality of representation to its clients, including acting as a gateway for international business both inbound to and outbound from the U.S.

Mr. Daar's expertise includes strategic planning, complex state and federal litigation, innovative dispute resolution, and international transactions and disputes. His practice focuses on both litigation and transactional projects. Mr. Daar's extensive litigation background gives him added insight into structuring transactions for clients along with his entrepreneurial approach to problem-solving and dispute resolution.

Mr. Daar holds a law degree from the University of California at Davis and a bachelor's degree from Claremont McKenna College.



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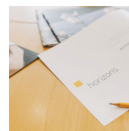
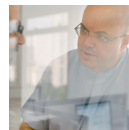
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